Directing

- Q1. What is the ordinary meaning of directing?
- Q2. How is a film director performs the directing function (Hint: Features of directing)
- Q3. What are the reasons behind Fords successful business?
- Q4. Why directing is known as the heart of management function.
- Q5. The workers in a factory are unable to understand some activities. How will you tackle with their situation.
- Q6. A manager wants to introduce new system of accounting but the staff is against it. Solve the problem of the manager.
- Q7. How can a person become a effective director

Hint: Principle of directing

- Q8. Why is a good motivation plan required
- Q9. How should a manager make use of informal organization
- Q10. What is included in the process of directing.
- Q11. Which are the two interpretation of supervision concept.
- Q12. What are the multiple role of supervisor.
- Q13. Why are some people reluctant to do the work though they have the ability to do.
- Q14. How raising a subordinate is a motivator.
- Q15. How job security is a motivator.
- Q16. What does motivator depends upon.
- Q17. Why the motivator has different effects for different people.
- Q18. Mr. A was hungry when he came to the office in the morning he had a fight with his wife at home and could not take breakfast he also did not bring lunch by 1:00 pm he had a severe headache so he came out in search of a proper lunch. To have proper lunch he had to walk 5 km reaching there he ate and went back to the office satisfied. Explain the motivational process in this example with steps.

- Q19. How a TATA esteem motivate its employees.
- Q20. Why big corprorates spend crores of rupees in motivating its employ.
- Q21. What are redumption of which Maslow's theory is based.
- Q22. Sketch Maslow's hierarchy theory with reference to an organisario.
- Q23. Classify the following incentives as financial and non financial and give atleast one function of the same.
 - 1) Pension Find
 - 2) Status
 - 3) Hire wage for production
 - 4) City compensatory allowance
 - 5) A good working environment
 - 6) A better variety of work content
 - 7) Congratulating an employ for his good performance
 - 8) A permanent job
 - 9) Free education for children
 - 10) A canteen committee in office
 - 11) Rewarding employ with a momento for his good service
 - 12) Leave travel allowance
 - 13) A display in the MCD for the best employ of the month.
 - 14) A skilled development programme
 - 15) A show of appreciation
 - 16) Allowing shares to employ
- Q24. What does leadership of Bill Gates in Microsoft indicates?
- Q25. How leadership is a process.
- Q26. Explain the leader follow relationship.
- Q27. What is effective leadership?
- Q28. How leadership is interpersonel.
- Q29. Why leadership is treated as a continuous process.
- Q30. Why Narayan Murti is considered as a top leader (Managers are important but leaders are independent for lasting organization success explain)
- Q31. What are unique traits a distinguish leader from non leader/ managers.
- Q32. How HCL has a very innovative approach to management and leadership functions. Why do managers need to understand leadership qualities.

- Q33. On what does the directing ability of manager depends upon.
- Q34. Define communication.
- Q35. Which are the element involved in communication process.
- Q36. What is noise .Explain with an example.
- Q37. Sketch the communication process.
- Q38. Why communication is called a lubricant for organization activities.
- Q39. How communication is the basis for leadership.
- Q40. Explain with an example how communication supports democratic pattern.
- Q41. Why communication is basis for every otganisation.
- **Q42.** Identify the formal communication types mentiones below:
 - a) Application for grant of leave
 - b) A conversation between production and marketing manager
 - c) An order by a senior to the subordinate
 - d) A request for extra grant by marketing research division.
 - e) Passing of guidelines
- Q43. What are communication metworks.
- Q44. Identify and give the significance of the formal communication mentioned below:
 - a) Mr. A can talk to anyone in the organization formally.
 - b) All subordinates have to talk with each other to their senior only.
 - c) Mr. A can talk to his senior's boss directly.
 - d) Every employee is connected to the two employees at the same time.
 - e) Every senior and subordinate are related directly
- **Q45.** What is informal communication.
- Q46. Why workers gossiping in a canteen is referred to a "grapevine."
- Q47. Can grapevine be of any use to the manager . How?
- Q48. Draw the various grapevine networks and give one feature of each

Q49. Identify the communication barriers mentioned and suggest a way to overcome the same.

- a) Wrong use of words.
- b) Absence of frequent meetings.
- c) Making language mistakes.
- d) The senior is very egoist.
- e) The subordinate speaks before the completion of the guidelines.
- f) A same word meaning different.
- g) A wrong interpretation
- h) Subordinates cannot remember every bit of information.
- i) Words are to complex and technical.
- j) Organisation structure is very long.
- k) Employee is not listening as he is preoccupied with his personal problems.
- 1) Subordinates does not have faith on senior.
- m) Highly centralized organization.
- n) The words differ from the gestures.
- o) Superior is afraid of subordinate intelligent mind
- p) The subordinates are not rewarded for a good suggestion.
- q) The subordinates are not interested in giving any kind of feedback.